

Vendor's RFQ Offer

It is REQUIRED that Request for Qualifications Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the RFQ response offer. An unsigned "Vendor's RFQ Offer", late response and/or a materially incomplete response will be considered non-responsive and rejected.

RFQ offeror is to type or legibly write in ink all information required below.

RFQ Offeror's Company Name	<u>Recon Restoration</u>		
Company Mailing Address	<u>11811 N. Tatum Blvd #3031 Phoenix, AZ 85028</u>		
Company Street Address	<u>Same</u>		
RFQ Offeror Contact	<u>Mark Edgerton</u>	Title	<u>President</u>
Contact's Phone No.	<u>480 200 8354</u>	E-mail Address	<u>mark@reconrestore.com</u>
RFQ Offeror's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.	<u>07684137</u>	or	
Arizona Use Tax No.			
Federal I.D. No.	<u>200042176</u>		
City & State Where Sales Tax is Paid	<u>Phoenix Arizona</u>		

THIS REQUEST FOR QUALIFICATIONS IS OFFERED BY

Authorized RFQ Offeror (Type or Print in ink) Mark Edgerton

RFQ Offeror's Title (Type or Print in ink) President

Date 10/8/07

REQUIRED SIGNATURE OF AUTHORIZED RFQ OFFEROR (Must Sign in Ink)

By signing this RFQ Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with RFQ offer will result in a non-responsive RFQ.

Mark W. Edgerton
Signature of Authorized RFQ Offeror

10/8/07
Date

RFQ Questionnaire

Listed below are questions that will be used in the evaluation process. Please answer the questions in detail and in an orderly fashion.

1. Provide a summary of your firm's experience and expertise.
2. List the trades your firm wants to appear on the qualified list.
3. Identify the key individuals you would assign to the City of Tempe and briefly describe their qualifications and experience.
4. Provide copies of current, valid, State of Arizona Contractors licenses to each trade you are requesting to be on the qualified list.
5. List three references with contact name and phone number for each type of work completed in the past two (2) years.

Company

Contact Name

Phone Number

See attached list

6. Describe the services you will sub-contract.

Plumbing, electrical, roofing

7. Provide evidence of financial stability.
8. Indicate if your firm performs rehabilitation on mobile homes?

 Yes X No

Summary of Firm's Experience and Expertise

Recon Restoration, Inc. is an Arizona based company that is a fully licensed, insured and bonded commercial and residential general contractor, whose main business is structural restoration. We currently have offices in Phoenix and Tucson, AZ. The principal of the Company is Mark Edgerton. He has owned and operated a number of successful businesses in the past ten years.

Mark is also the Qualifying Party for the Arizona contractors license. He is an expert at project management and his construction management expertise is an important asset to Recon Restoration.

Recon has been fortunate to hire experienced employees from the restoration and insurance industry. Our estimators can quickly and accurately develop detailed estimates based on written specifications coupled with a site visit. Our field employees specialize in restoration construction. They deliver high quality work efficiently.

The following items will provide an overview of our work:

In 2004.....

- 1 We completed approximately \$1.5 million in residential restoration construction
- 2 We completed 14 jobs for the City of Surprise Housing Rehabilitation program under the Foundation for Senior Living totaling approximately \$119,000. These jobs were obtained through an open bid process. Jobs ranged in size from \$1300 to \$15,000.
- 3 Recon completed two jobs for the City of Mesa Housing Rehabilitation department. Each job scope is approximately \$35,000. These jobs were obtained through an open bid process. Each job includes most common trades.
- 4 We completed four jobs for the City of Tempe Housing Rehabilitation program. The jobs ranged in size from \$7,500 to \$25,000 in size.

In 2005.....

We completed 9 projects for the City of Tempe ranging in size from \$7,500 to \$34,000. The scopes of work included all trades.

Completed approximately \$800,000 in residential rehab projects in the Phoenix metro area.

In 2006.....

Completed a large historic residential rehab project in the city of Phoenix. This project included a two bedroom addition, new roof, new HVAC, windows, drywall/plaster, doors, interior and exterior paint. Approximatey \$160,000 in scope.

Completed 3 large rehabilitation projects in Tempe. Each approximately \$30,000 to \$40,000 in size.

Completed four emergency projects in Tempe.

We completed 3 rehabilitation projects in Phoenix.

Recon delivers quality construction with sensitivity to homeowners who are living in the home during restoration. We do this work efficiently at a reasonable cost.

Thank you for your consideration to include Recon on the City of Tempe Housing Rehabilitation contractor's list.

Trades for Qualifying List

We hold a KB-02 license from the Arizona Registrar of Contractors. We are a Residential and Small Commercial General Contractor. We would like to be listed as such with the City of Tempe.

As a General Contactor we take responsibility for all trades associated with a project. We obtain subcontractor bids which are included in our overall bid for each project.

The following individuals will be assigned to the City of Tempe

Mark Edgerton

Mark is owner of Recon Restoration. He runs the daily operations of the Company. He has general management responsibility as well as overall project management responsibility. Mark will do the City of Tempe estimates for bid responses and he is the main contact for Recon Restoration in matters concerning the City of Tempe. Mark has over 6 years of management experience in the Remediation/Restoration industry. His experience includes residential restoration/rehabilitation as well as commercial restoration projects. Mark is a member of the American Indoor Air Quality Council and has EPA Certification as a Lead Hazard Control supervisor.

Rodyn Collera

Rodyn is a project manager and field supervisor for Recon Restoration. He has five years experience working on over 250 rehabilitation/restoration projects. Rodyn has EPA certification as a Lead and Asbestos Hazard Abatement worker. He supervised the City of Tempe projects for Recon Restoration in 2004, 2005 and the first half of 2006.

Office Manager

Responsibilities include administering the City of Tempe bid responses, Accounts Payable and Accounts Receivable. The Office Manager makes sure that all subcontractors are properly licensed, bonded and insured before they do work on Recon Restoration projects.

STATE OF ARIZONA

Office of the

Registrar of Contractors

License No. ROC188573

This is to Certify That

RECON RESTORATION INC (CORP.)

*having been shown to possess all the necessary qualifications, and having complied with all the requirements of the law,
is by order of the Registrar of Contractors duly licensed and admitted to engage in and pursue the business of*

KB-02

DUAL RESIDENCE AND SMALL COMMERCIAL

Contractor in the State of Arizona. Given under my hand and the seal of the Registrar of Contractors

in my office, City of Phoenix, this 25TH day of AUGUST, 2003.




DIRECTOR

Three references for Residential Rehabilitation projects:

Name	Project	Phone
Ritchie Adkins	City of Tempe rehab - kitchen/bath remodel, flooring	(480) 839-3331
Shirley Gammage	City of Tempe rehab – Kitchen/electrical/baths/painting	480-491-4650
Kyle & Claire Lund	City of Tempe rehab – roof/electrical/painting/kitchen/block	480-544-2699

10:06 AM
10/10/07
Cash Basis

#7. Evidence of Financial Stability

Recon Restoration Profit & Loss January 1 through October 10, 2007

	Jan 1 - Oct 10, 07
Ordinary Income/Expense	
Income	
4000 · Construction Sales	134,791.78
Total Income	134,791.78
Cost of Goods Sold	
3999 · Cost of Goods Sold	-21,368.29
Total COGS	-21,368.29
Gross Profit	156,160.07
Expense	
5002 · Subcontractor	34,642.30
5005 · Materials	54,317.43
5012 · Engineering & Design	225.00
5013 · Building Permits & Fees	98.83
5100 · Payroll - Direct Cost	22,304.54
5210 · Equipment Rental - Direct	2,395.26
5215 · Fence & Toilet rental	16.22
6010 · Office Rent	378.95
6100 · Office Supplies	851.30
6150 · Company clothing	161.71
6160 · Dues and Subscriptions	227.51
6180 · Insurance	
6185 · Liability Insurance	1,292.53
6420 · Work Comp - SCF of Arizona	38.22
6180 · Insurance - Other	292.22
Total 6180 · Insurance	1,622.97
6200 · Interest Expense	2,000.00
6230 · Licenses and Permits	16.00
6240 · Loan Repayment	3,400.00
6250 · Postage and Delivery	38.26
6260 · Printing and Reproduction	163.35
6270 · Professional Fees	
6280 · Legal Fees	1,500.00
6650 · Accounting	785.00
Total 6270 · Professional Fees	2,285.00
6390 · Utilities	
6393 · Telephone	1,371.21
6394 · Internet Service Fee	94.94
Total 6390 · Utilities	1,466.15
6400 · Vehicle Expenses	
6470 · Fuel	1,468.82
6480 · Vehicle Lease	315.12
6400 · Vehicle Expenses - Other	7,010.84
Total 6400 · Vehicle Expenses	8,794.78
6570 · Payroll Processing fee	1,236.20
6820 · Taxes	
6840 · Local	382.05
6860 · State	4,746.54
Total 6820 · Taxes	5,128.59
Total Expense	141,770.35
Net Ordinary Income	14,389.72
Net Income	14,389.72

Request for Taxpayer Identification Number and Certification

Give form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2

Name Recon Restoration, Inc.

Business name, if different from above

Check appropriate box: ☐ Individual/
Sole proprietor ☒ Corporation ☐ Partnership ☐ Other ☐ Exempt from backup
withholding

Address (number, street, and apt. or suite no.) 11811 N. Tatum Blvd #3031

City, state, and ZIP code Phoenix, AZ 85028

List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN on page 3.

Note: If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number

--	--	--	--	--	--	--	--	--	--

or

Employer identification number

22000421176

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. person (including a U.S. resident alien).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 4.)

Sign
Here

Signature of
U.S. person

Mark W Edgerton

Date 10/8/07

Purpose of Form

A person who is required to file an information return with the IRS, must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

U.S. person. Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee.

Note: If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Foreign person. If you are a foreign person, use the appropriate Form W-8 (see Pub. 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien.

Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the recipient has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement that specifies the following five items:

- The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
- The treaty article addressing the income.
- The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
- The type and amount of income that qualifies for the exemption from tax.
- Sufficient facts to justify the exemption from tax under the terms of the treaty article.